



*King Trading*

**ONE STOP SHOP**

**ACTIVEWEAR MANUFACTURING**

**IN BALI**

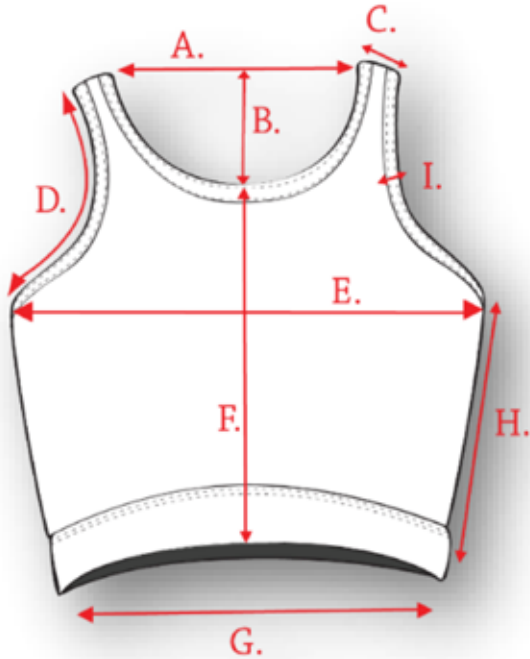
# INTRODUCTION

We are a one stop shop manufacturer for all types of active wear including yoga-wear & the likes. Over the last two to three years, there has been a huge increase globally in the sports/active -wear market. At King Trading, we are here to help you produce the best quality collection possible using only the highest quality imported fabrics. The fabric content is by far your top priority when searching for a manufacturer. We import fabrics tax & duty free for the export of clothing, so we are sure your find our prices are by far the keenest. Using high grade fabrics will give your brand the reputation it deserves, as well as wearing well and feeling great on. A new trend called “athleisure” being active wear worn outside of a sport settings of a daily use was all the rage in 2016 & looks likely to continue biting into the everyday clothing market.

# STEP 1. HANDOVER

Active wear is by far the most complicated clothing we manufacture, so the better the handover the faster we can move to costing & onto sampling. Ideally you will have good tech packs to hand over similar to what's shown below. If you do not, then we are here to help in every way possible. Links to web sites with your changes noted are by far the simplest way to proceed should drawing up tech packs be something you're unable to handle. Sketches we can't work from unless backed up by good reference imagery

# EXAMPLE TECH PACK ACCEPTABLE



BRAND NAME  
Your brand here

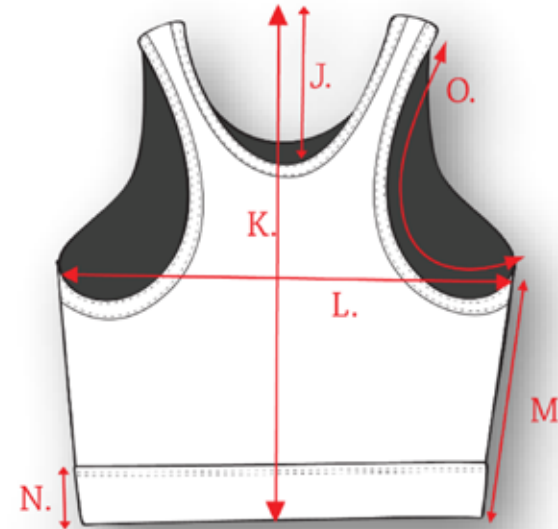
STYLE  
Lulu Top code one front

SEASON  
Summer USA

CODE  
Tech 001

FABRIC  
250gsm Recycled REPREEVE  
plastic bottles

COLOURS  
Black



BRAND NAME  
Your brand here

STYLE  
Lulu Top code one Back

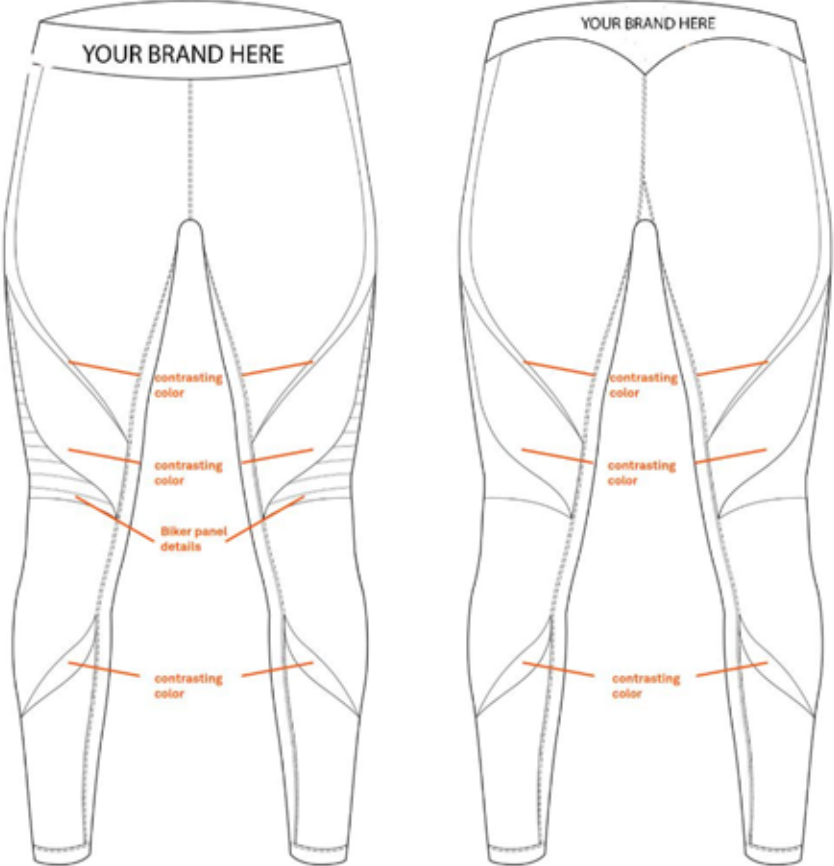

SEASON  
Summer USA

CODE  
Tech 001

FABRIC  
250gsm Recycled REPREEVE  
plastic bottles

COLOURS  
Black

# EXAMPLE TECH PACK PRIME

YOUR BRAND HERE	Collection	Supplier	Style Name	Colours	Price	Design / PM
<p><b>TECHNICAL DRAWING</b></p> 					Description	
					Hangtag // Trims	
					 <p>HANGTAG                      SIZELOOP</p>	
					Colors	





## STEP 2. SAMPLING

Should you not be in Bali or able to make it here, then no need to worry. Working remotely with our team of technical staff is normally a breeze. We employ the best personnel there are on the Island using professionals in the field of active wear to handle your sampling. Once you have received and approved our estimated price, then the process is straight forward to making your collection. Sampling with King Trading takes approximately four weeks to six weeks unless you have requested printed motifs, in which case we may require a week or two more. If your sending imagery to back up & help understand your styling, then save each image in a way in which we can refer to the styling for future reference, for example “legging-palm-digital-print-code1.pdf” & send to us as an email attachment. If you can save the whole collection as one .pdf then more the better & quicker by far. Makes our life so much easier & speeds you up to pricing & then onto sampling.

We handle all from concept to pattern making to grading to sampling using our in house computerized CAD plotter, meaning your collection will be perfectly graded and the fits the same. You can see here <http://www.richpeace.com/CADSoftware/> We do not charge for pattern making or grading.

## **STEP 3. CHOICE OF FABRIC**

All the fabrics we will use in your production will have moisture wicking properties, meaning sweat is drawn off by capillary actions. Being four way stretch as well as Chlorine resistant & UV factor 50 results in retaining the original colour & brightness, be it plain or digitally printed.

### **POLY SPANDEX 250 gsm**

Made from 75% Polyester & 25% Spandex in a 250 gsm weight, this knitted fabric with a four way stretch makes it an ideal fabric for any kind of active-wear styling. Being breathable & moisture wicking, you can be sure of shape retention as well as muscle compression enhancing the body shape & has what is called 'Cotton Touch'. No matter how many times you wash clothing made with us, your styling will retain its colour & be bubble -free.

### **SUPPLEX**

This is the same or very similar fabric to what Lululemon use which they have relabeled as "Nulux" Blended from 88% Nylon & 12% Spandex with a 'Cotton Touch' as well as breathable with wicking properties. Clothing made from this world-famous fabric has so many benefits over other fabrics most commonly used for the production of Yoga/jogging styling etc. For example, many use blends of knitted Bamboo or Lycra & so on. Supplex is skin hugging, cool to wear with the advantage of having no sag or slippage. It holds its shape, is quick drying and retains colors/motifs. Most importantly feels great on, like a second skin. Nothing can beat the feel of this fabric to the skin. Available roll based.

**70 meters black or white • Custom Colours 210 meters • Digital Print 100 meters per motif**

### **REPREVE 250 gsm (coming soon)**

Made from 75% Polyester & 25% Spandex in a 250 gsm weight, this knitted fabric with a four way stretch makes it an ideal fabric for any kind of active-wear styling. Being breathable & moisture wicking, you can be sure of shape retention as well as muscle compression enhancing the body shape & has what is called 'Cotton Touch'. No matter how many times you wash clothing made with us, your styling will retain its colour & be bubble -free.

Available roll based. 70 meters black or white • Custom Colours 280 meters • Digital Print 100 meters per motif

### **DIGITAL PRINT**

For your own bespoke prints/motifs that you intend to use in your production of your branding then we require a 300 dpi image showing repeats and size. Should there be some large files then best to use <https://wettransfer.com/> or something similar formatted using .ai .psd or .tiff. You may like to buy a print from here [www.123rf.com/stockphoto/geometric\\_pattern.html](http://www.123rf.com/stockphoto/geometric_pattern.html) which is an easy cheap solution. If you need any help then just shout out and we are here. All printing is handled using only the highest technology available globally today.

Please see here the Italian MS printer we use to print your motifs onto the fabric.

[https:// www.youtube.com/ watch?v=zlzkMkyViPs](https://www.youtube.com/watch?v=zlzkMkyViPs)

### **ACCESSORIES**

We can supply the following from overseas

Jacquard, knitted MOQ 300 meter

Heat press label care or logo 1,000 MOQ

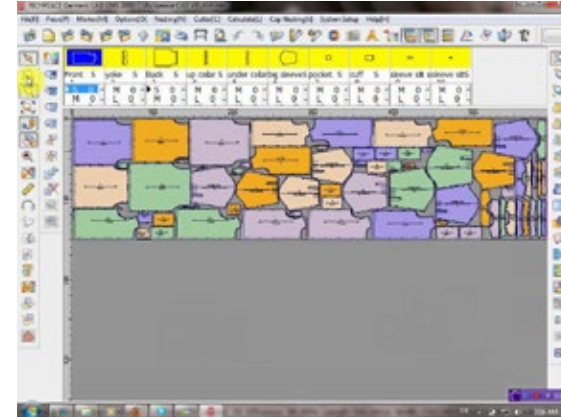
Colours and shapes from our suppliers we can send you after we have seen what you require.





## STEP 4. GET A QUOTE

As mentioned above, once we've received your handover and all is clearly understood, within a few days you will receive a price quotation. Please consider all options such as elasticated Jacquard branding and any other accessories or mesh as with some good forethought into what your completed collection will look like, all depends on your handover at start.



## **PATTERN MAKING**

We use a Computerized Pattern Plotter to make your patterns and handle your grading. The joy of being computerized is all the patterns are safely stored on our hardisk and never an issue with patterns being lost or astray. Also, the increments are much finer and the fabric usage more condensed. It's rare to find this in Bali if at all. This is known as a Garment CAD Pattern design system.

## STEP 5. PRODUCTION

We have been producing active wear for many years & some of the best brands you will find in the market place will be made by us. Some of the brands we manufacture for order 100 per style, some others several thousand per month on a regular basis. Production takes from 4 to 8 weeks to complete, dependent on several factors that we can answer once we see the hand over. Everything is packed individually with a silica gel bag as a “ready-to-go” product for your retail, wholesale or online businesses.



# STEP 6. DISPATCH & DELIVERY

We will provide you a packing list detailing the total number of pieces in each box showing code, colour & style. If the fabrics used we imported for you then King Trading must export the swimwear through a Cargo Agent in Bali, for example Khrisna cargo to the airport nearest to your delivery address through a clearance broker. If you have never handled this before then it's all quite simple and we will assist in every way from our side to ensure a speedy delivery to your door. For information on a reputable agent in your country we have many contacts we have used globally. From our factory to your door takes normally 5 working days. If you used local fabric from Bali in your production then we can use any courier for example:

DHL either using your account or our company account. Takes 3 to 4 working days.

## BALI AIRFREIGHT



<http://www.kic.co.id/>  
[ipm@dps.kic.co.id](mailto:ipm@dps.kic.co.id)

## CLEARANCE AUSTRALIA



<http://dtal.com.au/>  
[chris@dtal.com.au](mailto:chris@dtal.com.au)

## CLEARANCE NORTHERN HEMISPHERE



<http://allportcargoservices.com/>  
[info@truth-pr.co.uk](mailto:info@truth-pr.co.uk)



# KNITTED JACQUARD

- MOQ : 300 m per design
- plus 3000 meters price would be cheaper
- Size : 1 cm to 6.5 cm
- Technique : woven & knitted
- Color : PANTONE color / customor's color
- Custom logo

## ARTWORK SAMPLE

- White font
- Black elastic



- Black and white





# HEAT TRANSFER

Heat transfer printing is widely used in all kinds of swim & sportswear to replace labels. When using Heat Transfers, we can accommodate more than one colour and when stretched does not break or flake. For some ideas please see the next page.

Feature:

- Eco-friendly
- Does not wash out
- Machine washable



- MOQ 1.000pcs
- Up to three sizes
- Average price US\$0.50  
inc. Heat Press + DHL to Bali + Press  
into garment
- Setting US\$ 30
- Mould US\$ 30



## HEAT TRANSFER TEMPLATE & PRICE



# **ETHICAL TRADING**

King Trading has been on the Island making clothing for 26 years, mostly for export. Ethical management using Eco recycled fabrics as much as possible has been our Company policy from conception. Every staff member receives full medical insurance for themselves & spouse + 3 children.

For any queries on the above please do contact us at [info@kingtrading.com](mailto:info@kingtrading.com) and we will endeavor to answer within 48 hours max working hours.

### **PT KING TRADING**

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